



The Supplier Show for the Machinery Industry

3 – 5 November 2010
Exhibition Center Bad Salzuflen / Germany

- Processes
- Design
- Product Development

Organizer:

Clarion Survey GmbH
Mittelstr. 55, 33602 Bielefeld/Germany
Telephone: +49 (0)521 96533-66, Fax: +49 (0)521 96533-99, email: service@clarionsurvey.de, website: www.forum-maschinenbau.com



Contact

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Kindly supported by



Entry application (5% "early bird" discount until 31st March 2010, deadline for applications 28th July 2010)

We herewith submit our application to participate as an exhibitor at FMB - The Supplier Show for the Machinery Industry. Sector, which is to take place from 3 to 5 November 2010 in the Bad Salzuflen Exhibition Center. We herewith confirm that we are fully aware of the exhibition conditions and the terms and conditions of business and accept them in full. The precondition for participation as an exhibitor is the submission of an application form, completed in full, and written confirmation from the organizer. If too many booking applications are received, places be allocated on the basis of the order in which the applications are received. Recourse to law is excluded.

Company:

Street / P.O. Box:

Zip/Postal Code: Town: Country:

Telephone: Fax: VAT-ID No.:

Website: email:@.....

Sales Director: Mr./Mrs./Ms email:@.....

Telephone: Fax:

Exhibition Manager: Mr./Mrs./Ms: E-Mail:@.....

Telephone: Fax:

Payment terms: 20% of the price for the selected package + applicable VAT (19%) together with the application for participation, 40% + applicable VAT (19%) until July 5th, 2010, 40% + applicable VAT (19%) until September 5th, 2010.

Instalment: 20% + VAT (19%) cheque attached copy of bank remittance attached €

Remittance to be drawn on: Clarion Survey GmbH, Mittelstr. 55, 33602 Bielefeld/Germany
Commerzbank Gütersloh: BIC: 478 400 65, No. 151 7325 00, IBAN: DE88 4784 0065 0151 7325 00, SWIFT-BIC: COBADEFF478

Transfer and cancellation: The transfer of all or parts of the exhibition space, even free of charge, is strictly prohibited. Any exhibitor unable for legitimate and documented reasons to participate in the exhibition may until September 5th, 2010 request cancellation of their commitment, on forfeiture of the deposit 60% of the selected package price + applicable VAT (19%) as valid on the date of fair. Exhibitors cancelling after that time will be obliged to pay the whole fee for the exhibition space booked. If instalments due by the date of cancellation are unpaid, these liabilities are not affected by the cancellation and must be settled without delay. Decisions as to the legitimacy of reasons preventing exhibitors participating in the exhibition shall be at the organisers sole discretion.

List of product groups (please mark)

Product

- Assembly, handling and automation systems
- Control systems
- Drives mech. / electr.
- Electrical engineering
- EMC simulation and shielding technology
- Fluid technology
- IT / software
- Laser and plasma technology
- Machine parts, modules and systems
- Materials / tools
- Measuring and testing
- Mechatronic systems
- Microsystems
- Protection and safety
- Rapid prototyping

Services

- | | | |
|--------------------------|---|--------------------------|
| <input type="checkbox"/> | Simulation / Real Timer | <input type="checkbox"/> |
| <input type="checkbox"/> | Distributed / parallel computation | <input type="checkbox"/> |
| <input type="checkbox"/> | Energy: efficiency, management, contracting | <input type="checkbox"/> |
| <input type="checkbox"/> | External logistics | <input type="checkbox"/> |
| <input type="checkbox"/> | Industrial communication | <input type="checkbox"/> |
| <input type="checkbox"/> | Internal logistics | <input type="checkbox"/> |
| <input type="checkbox"/> | Marketing / exports / services | <input type="checkbox"/> |
| <input type="checkbox"/> | Networks | <input type="checkbox"/> |
| <input type="checkbox"/> | Other industrial services | <input type="checkbox"/> |
| <input type="checkbox"/> | PRC - Public Resource Computing | <input type="checkbox"/> |
| <input type="checkbox"/> | Product development / engineering | <input type="checkbox"/> |
| | Campus | |
| <input type="checkbox"/> | Publishers, media | <input type="checkbox"/> |
| <input type="checkbox"/> | Transfer partners "universities & institutes" | <input type="checkbox"/> |

Please complete in full and return!

Alternative address for invoice (invoice to:)

Company:.....
Street / P.O. Box:.....
Zip/Postal Code..... Town..... Country:.....
Telephone:..... Fax:..... VAT ID No.:
E-mail:..... @..... Name of exhibitor:

Contact: Mr./Mrs./Ms.: email:@.....
Telephone: Fax:

Additional exhibiting representatives

Additional exhibiting representatives (sub-exhibitors) may exhibit on the reserved area of the main exhibitor and may have a separate entry in the catalog for the event and, subject to technical feasibility, separate stand signs as well. Separate stand numbers are not generally possible. In terms of organization, the contract partner for the reserved space (main exhibitor) is the sole contact for sub-exhibitors. The sub-exhibitor is to coordinate all details concerning the exhibition independently and at its own risk with the main exhibitor. The organizer has no legal obligations to additional exhibiting representatives.

Company:..... Sub-exhibitor with:
Street / P.O. Box:.....
Zip/Postal Code..... Town..... Country:.....
Telephone:..... Fax:..... VAT ID No.:
Website:..... E-mail:@.....

Contact: Mr./Mrs./Ms.: email:@.....
Telephone: Fax:

- Summary directory including website (obligatory; 100 € + VAT / included in Service Package)
Profile products/services 1/1 page (10,3 x 21cm) including summary directory and Website (450 € + VAT) Delivery of details in printable form by 10/10/2010
Profile products/services 2/1 page (20,6 x 21cm) including summary directory and Website (850 € + VAT) Delivery of details in printable form by 10/10/2010

We hereby register our sub-exhibitors within the framework of the reserved package of service (participation at no charge)
Please send the invoice to (for reserved space package):
Company:
Street / P.O. Box:
Zip/Postal Code: Town: Country:
Telephone: Fax: VAT-ID No.:
Website: email:@.....

Place/Date Signature / Stamp

Please also complete in full and return if required.

General Performances

The stand space package consists of the following: Exhibition space including carpet, suspended ceiling (max. height 2,500 mm), adjustable lighting system, standard power supply (1 x 230V), WLAN Hot Spots, cleaning (modules and wall-to-wall carpet), transport services within the exhibition halls for individual packages up to 50 kg, and free parking. The organizer reserves the right to amend the prices and exhibitions conditions. **Rental furnishings and exhibit holders:** Where required, we can also provide your exhibition stand with rental furnishings as well – see the attached range of rental furnishings (prices free delivery to the exhibition space, fully assembled and fitted, including removal after the exhibition). The following stand spaces and additional performances are available for reservation:

Stand spaces and additional performances (all prices + applicable VAT 19 %)

Basic prices for „Service Package“	Equipment and technical specifications you can order by our online management system.	Basic prices for „Self-made stand“
<input type="checkbox"/> 15 m ² 3,850 €		<input type="checkbox"/> 15 m ² 209 €/m ²
<input type="checkbox"/> 30 m ² 6,450 €		<input type="checkbox"/> 30 m ² 199 €/m ²
<input type="checkbox"/> 45 m ² 9,150 €		<input type="checkbox"/> 45 m ² 179 €/m ²
<input type="checkbox"/> 60 m ² 11,450 €		<input type="checkbox"/> 60 m ² 159 €/m ²
<input type="checkbox"/> 90 m ² 15,950 €		<input type="checkbox"/> 90 m ² 149 €/m ²
<input checked="" type="checkbox"/> Inclusive (in package price)	Modul A	<input type="checkbox"/> 50 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Modul C	<input type="checkbox"/> 90 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Rack	<input type="checkbox"/> 105 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Rondo	<input type="checkbox"/> 45 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Obelisk	<input type="checkbox"/> 60 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Arcade	<input type="checkbox"/> 90 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Arcade with back panel	<input type="checkbox"/> 105 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Star 650	<input type="checkbox"/> 90 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Star 1050	<input type="checkbox"/> 50 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Counter 60	<input type="checkbox"/> 75 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Counter 130	<input type="checkbox"/> 90 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Counter 130 with glass superstructure	<input type="checkbox"/> 50 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Floor unit	<input type="checkbox"/> 60 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Floor unit with glass superstructure	<input type="checkbox"/> 90 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	High standing cabinet	<input type="checkbox"/> 155 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Table 80 x 80	<input type="checkbox"/> 40 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Table 80 x 160	<input type="checkbox"/> 70 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Chair „Hola“	<input type="checkbox"/> 25 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Bar table	<input type="checkbox"/> 40 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Bar stool	<input type="checkbox"/> 40 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Power supply 230V	<input type="checkbox"/> 100 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Heavy current	<input type="checkbox"/> 100 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Compressed air supply	<input type="checkbox"/> 25 €/Piece
<input checked="" type="checkbox"/> Inclusive (in package price)	Additional exhibiting reps	<input type="checkbox"/> 250 € per subexhibitor
<input checked="" type="checkbox"/> Inclusive (in package price)	Catering contribution	<input type="checkbox"/> 25 €/m ² (reserved space package)

Desired stand requirements

- Stand in a row (no extra charge)
- Corner stand (5% extra charge on the basic price, min. 30 m²)
- End stand (10% extra charge on the basic price, min. 60 m²)
- Island stand (15% extra charge on the basic price, min. 90 m²)
- Information stand (1,500 € + 19% VAT) approx. 5 m² complete equipment including Information Counter and Back Wall

Directory of exhibitors and website

Directory of exhibitors and website: Entry in the directory of exhibitors (summary directory) is obligatory. The entry in the website is automatic, as given in the summary directory

- Summary directory including website (obligatory; 100 € + VAT / included in Service Package)
- Profile products/services 1/1 page (10,3 x 21cm) including summary directory and Website (450 € + VAT) Delivery of details in printable form by 10/10/2010
- Profile products/services 2/1 page (20,6 x 21cm) including summary directory and Website (850 € + VAT) Delivery of details in printable form by 10/10/2010

Place/Date Signature / Stamp

Please complete in full and return!

ENTRY CONDITIONS

The following conditions relating to the design of stands, safety, liability, waiver of disclaimer of liability and insurance are part of the contract for participation in "FMB -The Supplier Show for the Machinery Industry". By completing the application form the exhibitor accepts these regulations unreservedly.

1. Name

The exhibition is a trade event with the title "FMB -The Supplier Show for the Machinery Industry".

2. Place, date and times

The event takes place from 3 to 5 November 2010 at the Messezentrum Bad Salzflufen/Germany (Exhibition Center Bad Salzflufen/Germany). Opening hours for visitors from 3 to 5 November from 9,00 am to 6,00 pm. Opening hours for exhibitors from 3 to 5 November generally from 8,00 am to 7,00 pm.

3. Participants

All manufacturers of products included in the lists of products are entitled to participate as exhibitors, along with representatives of such manufacturers and dealers representing them. Representatives and dealers are allowed to participate in the exhibition under their own names. Also eligible for inclusion as participants, subject to the discretion of the organizers, are publishers of business papers, public bodies, associations, institutes and other manufacturers' associations/technical associations which are recognized promoters, supporters or developers (their primary purpose) of goods which are associated with or similar to the product categories at the exhibition and accord with the general characteristics of the exhibition.

4. Fees for exhibitors

15 m² area 3,850 € (basic price for "Service package") + applicable VAT (19%) / 209 €/m² (basic price for "Self-made stand") + applicable VAT (19%)

30 m² area 6,450 € (basic price for "Service package") + applicable VAT (19%) / 199 €/m² (basic price for "Self-made stand") + applicable VAT (19%)

45 m² area 9,150 € (basic price for "Service package") + applicable VAT (19%) / 179 €/m² (basic price for "Self-made stand") + applicable VAT (19%)

60 m² area 11,450 € (basic price for "Service package") + applicable VAT (19%) / 159 €/m² (basic price for "Self-made stand") + applicable VAT (19%)

90 m² area 15,950 € (basic price for "Service package") + applicable VAT (19%) / 149 €/m² (basic price for "Self-made stand") + applicable VAT (19%)

These flat-rate prices include the following: Exhibition space, a suspended ceiling with lighting system and a carpet standardized throughout the entire exhibition hall; plus adjustable lighting for each exhibition space, with approx. 300 W per 9 m²; socket outlets above the ceiling system; wireless local network (WLAN); press agency; advertising and PR for the trade event; visitor communication; cleaning (excluding exhibits); parking facilities; security service for the general access areas.

The charge for the obligatory catalog entry is 100 € + applicable VAT.

5. Acceptance of the entry conditions

By submitting the application form for an exhibition space you are confirming your acceptance of all of these general rules - with the exception of the fulfillment of the provisions contained in Article 4 - and all rules and requirements subsequently issued in relation to the organization and implementation of the exhibition. In addition, registration means that the applicant has made a binding commitment to participate. At the same time it also provides the basis for the order in which the organizers allocate exhibition spaces to the applicants. Only correctly completed and signed applications shall be accepted.

6. Payment

Upon issue of the invoice: 20% of the price for the selected package + applicable VAT (19%) together with the application for participation, 40% + applicable VAT (19%) until July 5th, 2010, 40% + applicable VAT (19%) until September 5th, 2010.

7. Transfer and cancellation

The transfer of all or parts of the exhibition space, even free of charge, is strictly prohibited. Any exhibitor unable for legitimate and documented reasons to participate in the exhibition may until September 5th, 2010 request cancellation of their commitment, on forfeiture of the deposit 60% of the selected package price + applicable VAT (19%) as valid on the date of fair. Exhibitors cancelling after that time will be obliged to pay the whole fee for the exhibition space booked. If instalments due by the date of cancellation are unpaid, these liabilities are not affected by the cancellation and must be settled without delay. Decisions as to the legitimacy of reasons preventing exhibitors participating in the exhibition shall be at the organisers sole discretion.

8. Allocation of exhibition spaces

The exhibition spaces shall also be allocated at the sole discretion of the organizers. In this connection the following is taken into account: Correctly completed application forms, correct payment, date the application is submitted, and space availability. The organizers shall also make every effort to accommodate the specific wishes of applicants, subject to availability and without prejudicing the general interests of the exhibition as a whole; the organizers reserve the right to change the allocated exhibition space.

9. Construction

On the days allocated for the construction and dismantling of the stand inside the halls it is strictly prohibited to use machines which generate dust unless used with appropriate dustextractor equipment. The delivery and assembly of the rented furnishings and the provision of the floor covering and ceiling (including lighting) shall be organized by the organizer.

All work associated with the lighting and electric cables may only be carried out by the personnel employed by the organizers of the exhibition.

The maximum permitted height of structures is 2.50 m.

It is strictly prohibited to damage or modify the walls, floor or ceiling of the exhibition hall in any way (by fixing objects to them, etc.). The organizer reserves the right to remove all samples, sample holders, exhibition items and structural elements which fail to comply with these rules. All associated costs shall be paid for by the exhibitor.

10. Sales promotion

In addition to the obligation to comply with all statutory and public safety regulations, each participant must ensure all sales promotion activities permitted only within its own exhibition space are organized in such a way that they do not injure, harm, interfere with or disturb any of the other exhibitors and visitors. The distribution of marketing materials within the communally shared exhibition areas is prohibited.

11. Catalog

The official exhibition catalog will be printed and distributed without any liability to the organizers and publishers. An entry with company name, address and contact person is obligatory for all exhibitors,

for which there will be a charge of 100 € + applicable VAT. Additional packages can also be reserved as options.

Further details which will be published in the official exhibition catalog will be taken from the registration forms. Any changes desired in the catalog must be submitted to the organizer's office before the deadline;

no guarantee can be given that changes which are received later than the deadline will appear.

The organizers may also plan the production and distribution of other publications at any time as well, either directly or indirectly, and retain the right to use such publications to publicize and advertise the exhibition anywhere and at any time.

12. Photography and reproductions

It is prohibited to photograph, film, draw or otherwise record the stands and products exhibited without the permission of the exhibitor and organizers. However, the organizers shall accept no responsibility for transgressions by third parties. At the same time, the organizer reserves the right to take general shots or close-up shots both outside and inside the hall for the purposes of accurately recording the exhibition, or to grant permission for such shots to be taken. No photography or filming equipment is allowed to be brought into the exhibition area without the written permission of the organizers. The organizer must be given a copy of every recording made with permission.

13. Security

The exhibition halls will be supervised before, during and after the exhibition days between 18.00 hours and 08.00 hours. This security protection covers the building as a whole but not the individual exhibition spaces.

If an individual security post is required for an individual exhibition space, this must be reserved separately. The organizers can provide the addresses of approved security firms on request.

14. Protection of property

Each exhibitor is responsible for the protection of its own property.

15. Liability

Neither the organisers nor the promoters or owners of exhibition hall shall be liable for any damages, especially not for damages to the exhibition goods (equipment, exhibits, samples, property of the staff working for any exhibitor) neither for damages which third parties suffer through the exhibition except where there is evidence that damages were caused by representatives of the organisers acting with serious negligence. Because of the above risks, the organisers strongly recommend that the exhibitor take out an exhibition insurance at their own cost. Furthermore the exhibitor is obliged to take out a liability insurance and prove the existence of appropriate insurance protection against all possible fair risks. The organizer can offer suitable insurance protection upon request. Disadvantages to the organisers caused by failure of the exhibitor to immediately report the damage shall be at the cost to the exhibitor.

16. Force majeure

In cases of force majeure or where justified because of reasons beyond the influence of the organizers, the exhibition may be postponed to alternative dates or cancelled. The organizers shall accept no responsibility for damages, regardless of reason.

17. Contractual penalty

Once registration has been confirmed, the exhibitor agrees to keep the stand open and operating during all official opening times of the FORUM MASCHINENBAU (including personnel). A contractual penalty of 4,000 € will be imposed if the stand is dismantled early.

18. Prohibitions

In addition to the prohibitions stipulated in each of the articles above, the following general prohibitions also apply: The sale of products for delivery on the spot is prohibited; marking with prices is prohibited; no exhibitors, employees of exhibitors or visitors are permitted on the stands or within the exhibition area outside the set times for the exhibition without special permission from the organizers; no material which has a bad smell or is dangerous or may cause damage, injury or a nuisance, is allowed to be brought into the exhibition; this prohibition applies over and above all laws, regulations and special regulations applicable to congregations in public places; all types of public address system are prohibited, with the exception of loudspeakers for official announcements of general public interest or for emergencies; the trademarks for the exhibition center, for the organizers and the exhibition may only be used with written permission; exhibiting companies may not advertise outside the pavilions, which also means no advertising in the corridors, streets or area surrounding the exhibition; the distribution of objects used as promotional material is also prohibited. Within the exhibition area it is prohibited to display posters about competitions or prizes offered by companies, organizations or daily or weekly publications or journals. All infringements of the aforementioned rules shall be subject to penalties, as well as a ban on any future participation in the exhibition.

19. Changes to the rules

The organizers reserve the right to introduce rules and requirements as they see fit - including ones which are at variance with these general rules - in order to ensure the proper regulation of the exhibition and the services offered within the framework of the exhibition. All such rules and requirements have the same validity as these general rules and are therefore binding in the same way. The organizers reserve the right to expel any exhibitor infringing any part of these general rules. In such a case the exhibitor concerned shall not be entitled to any claims for reimbursement or damages.

20. Place of jurisdiction

Place of jurisdiction shall be Bielefeld in Germany.

21. The regulations written in German language shall be legally binding.